

Stock Code : 8426



REDWOOD GROUP LTD

紅木集團有限公司

www.redwoodgroup.co

REDWOOD
bringing your design alive

Agenda

Company Profile Overview

Market & Industry Overview

Operational Performance

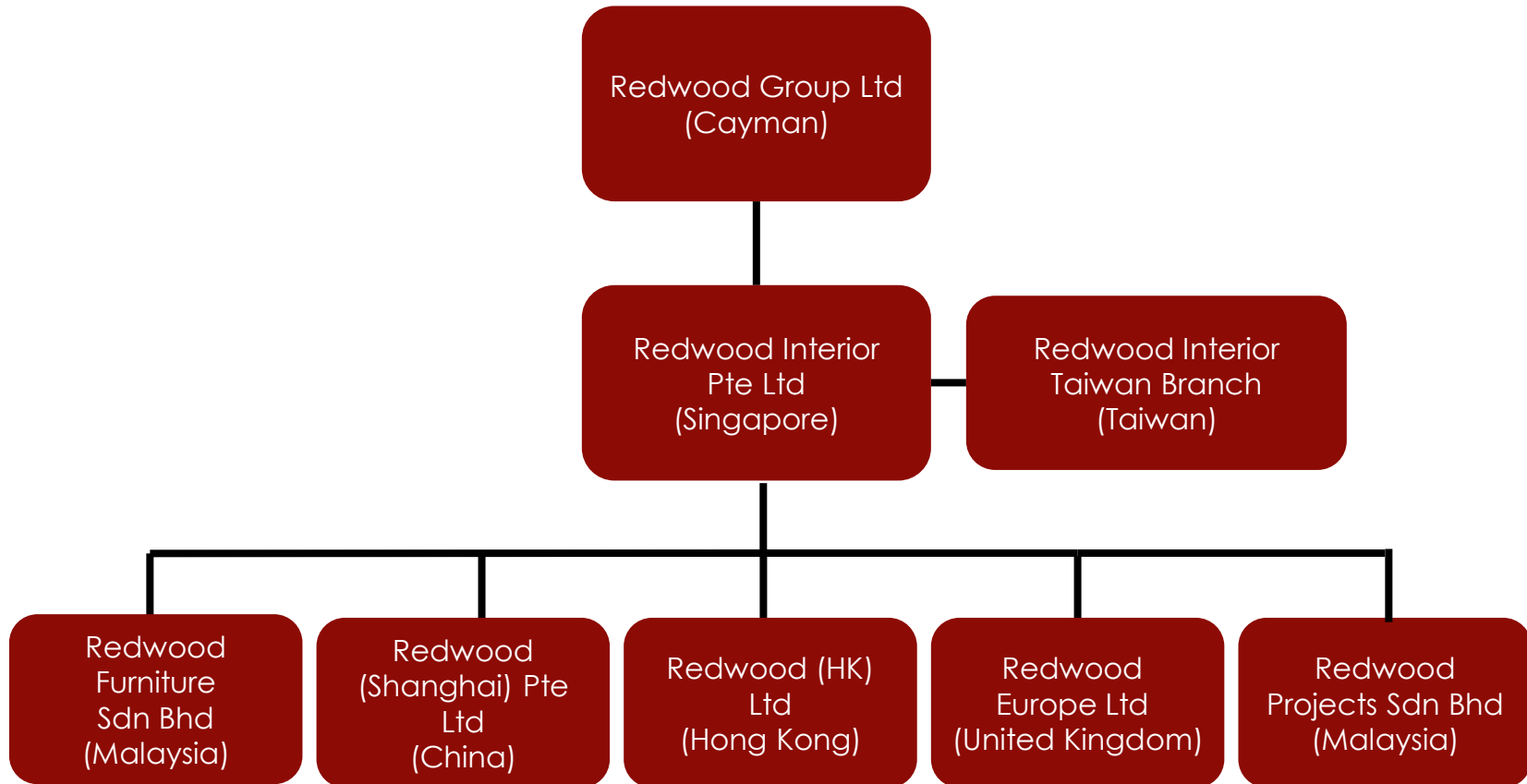
About Us

- Date of Establishment:

Company Name	Country	Date of Establishment
Redwood Interior Pte Ltd	Singapore	July 1992
Redwood Furniture Sdn Bhd	Malaysia	Feb 1999
Redwood Group Ltd	Cayman Islands	August 2010
Redwood (Shanghai) Pte Ltd	China	Nov 2011
Redwood Europe Ltd	United Kingdom	Feb 2012
Redwood (HK) Ltd	Hong Kong	Feb 2012
Redwood Projects Sdn Bhd	Malaysia	Nov 2012

- Chairman : Michael Soh
- General Manager : Peter Lee
- Capital : NTD 46 Million Dollars
- Number of Employees : 1218 (As at 31 Dec 2013)
- Major Business : Contract manufacturer of high-quality interior fittings for the world's luxury brands(Boutique make up artist for world's top luxury brands)

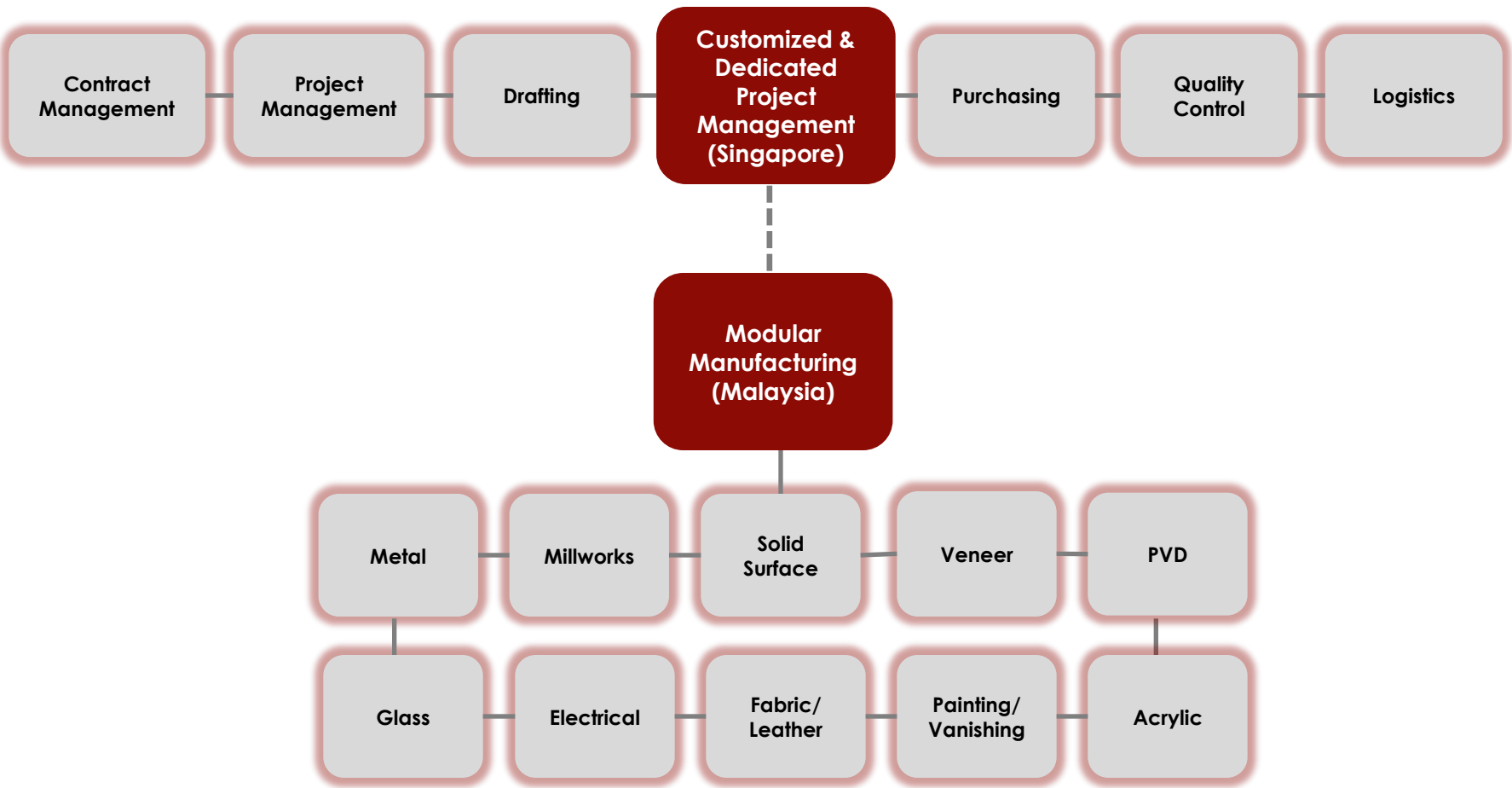
Group Structure



Two Main Operations Base in Malaysia & Singapore



Competency



Competitive Advantages

Customized Project Management



Modular Manufacturing



High Efficiency of Project Completion




Factory Assembly



Transforming traditional craftsmanship to integrated modern production technology.

Our Clients

Bvlgari	Bally	Cartier	Chloe
Coach	Dior	Ermenegildo Zegna	Gucci
Hermes			Jimmy Choo
Leica	Loewe	Louis Vuitton	Michael Kors
Salvatore Ferragamo	Tiffany & Co.	Tory Burch	Yves Saint Laurent

Geographic Distribution

Redwood serves its clients in 40 countries and regions worldwide.



Industry Overview

The worldwide personal luxury goods market is expected to reach 245-260 billion euros in 2016.

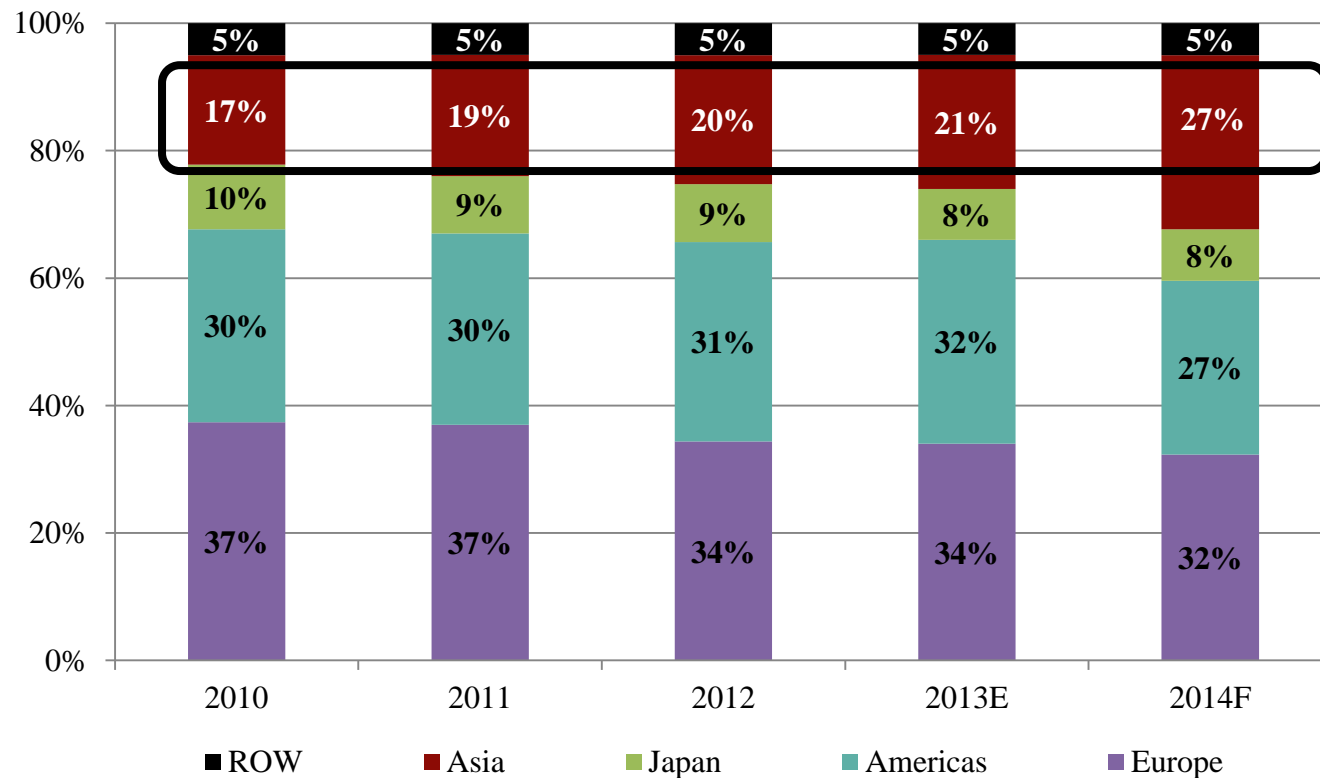
The CAGR of worldwide personal luxury goods market from Year 2013 to Year 2016 is 3-5%.



Source: Altagamma, Bain & Company forecasts, Worldwide Luxury Markets Monitor, Oct 2013

Industry Overview

By 2014, Asian market is the key growth in the luxury goods market.

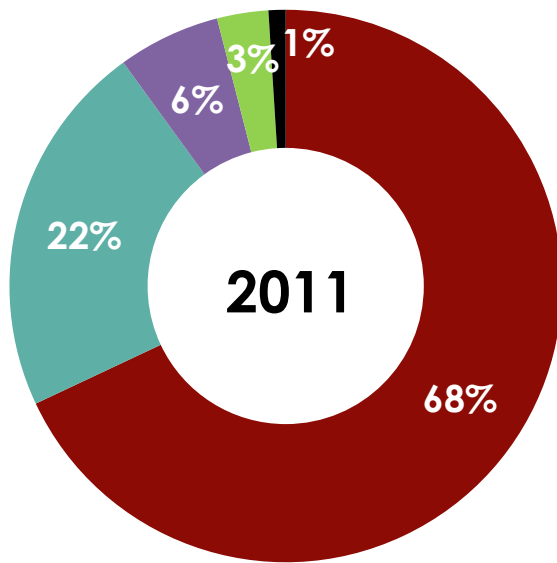


Source: Altagamma, Bain & Company forecasts, Worldwide Luxury Markets Monitor, Oct 2013 & 7th May 2012 (compile)

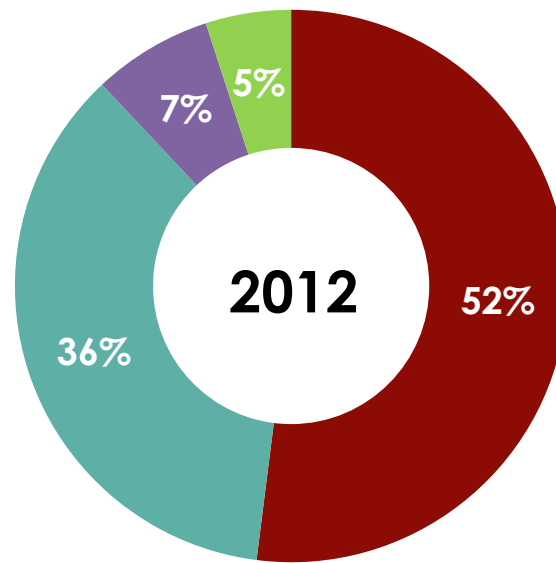
Revenue (Geographic Distrubution)

Unit: NTD Thousand Dollars

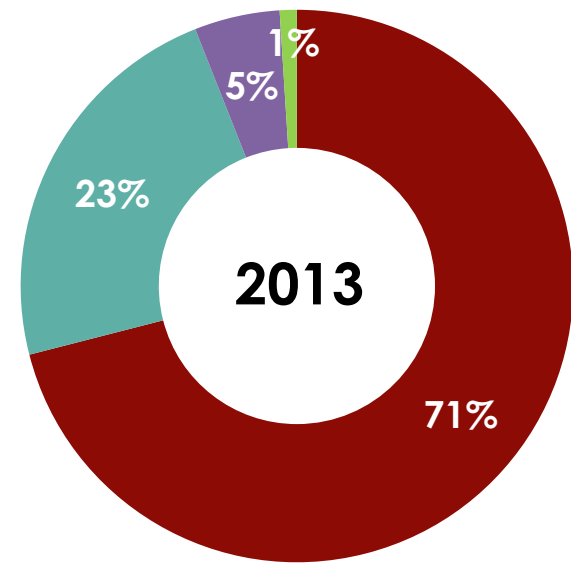
NTD 1,412,021



NTD 1,657,068



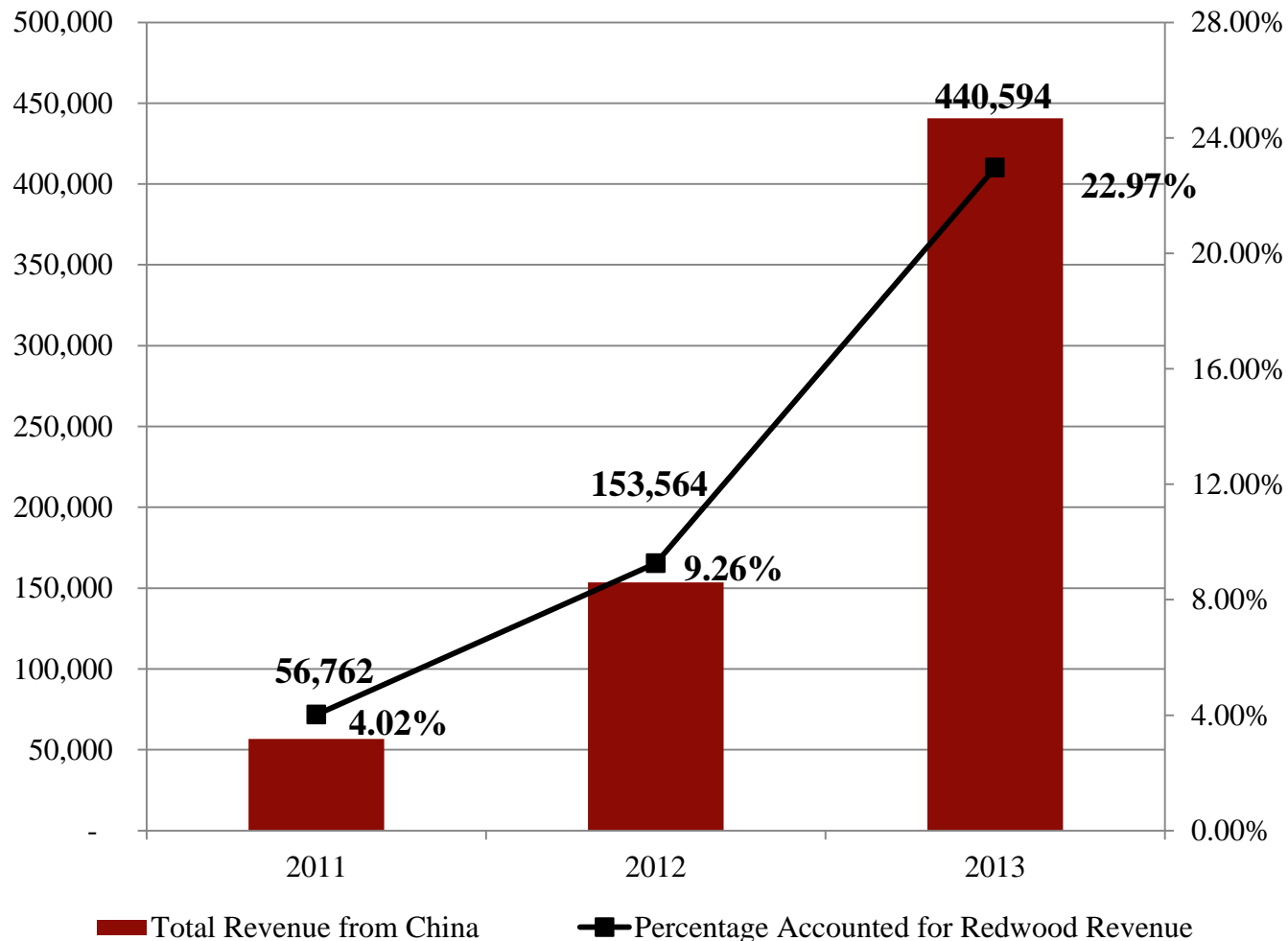
NTD 1,918,128



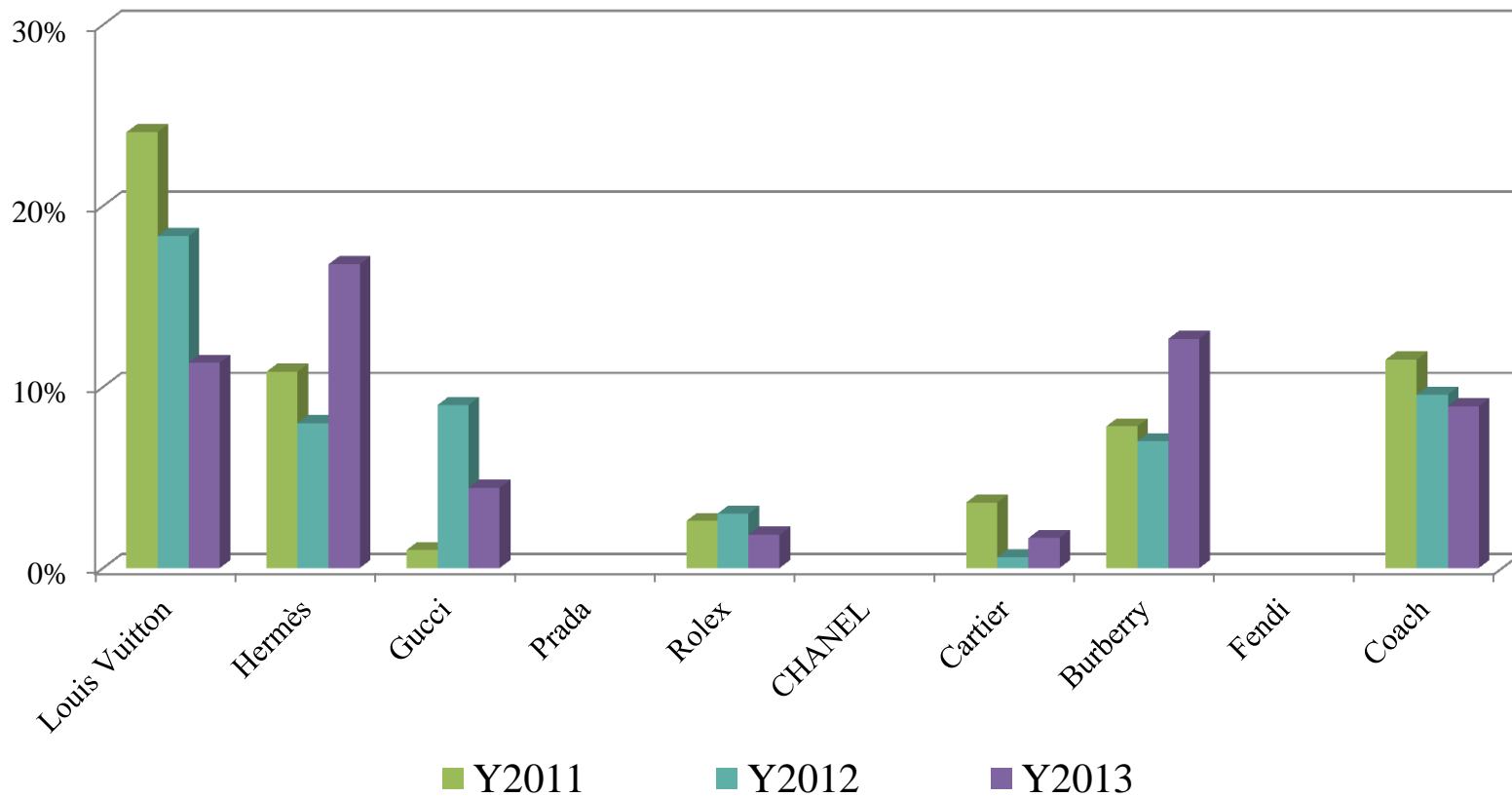
■ Asia ■ Americas ■ Europe ■ Middle East ■ RoW

China is the Major Growth Area in the Asia's Luxury Goods Market

(Unit: NTD Thousand Dollars)



Year 2013 Top 10 Most Value Luxury Brands & Percentage Accounted for Redwood Revenue



Source:



Millward Brown Optimor's 2013 (May) BrandZ study

Operational Performance

Revenue from Y2012 is NTD 1,657,771 Thousand Dollars , 17.40% growth compared to Y2011.

(Unit:NTD Thousand Dollars ; EPS in NTD Dollars)

	Y2011	Y2012	YoY(%))	Y2012 Q1-3	Y2012 Q1-3 (IFRS)	Y2013 Q1-3 (IFRS)	YoY(%)
Operating Income	1,412,021	1,657,771	17.40	1,133,499	1,213,258	1,282,971	5.75
Operating Margin	445,114	525,185	17.99	356,900	372,558	409,393	9.89
Gross Margin	31.52%	31.68%	-	31.49%	30.17%	31.90%	-
Net Profit	153,009	169,907	11.04	127,472	143,130	165,695	15.77
Net Profit Margin	10.84%	10.20%	-	11.25%	11.80%	12.91%	-
EPS	4.38 **	4.05 **	-	2.42	2.79	3.21	-

(**): Number of shares outstanding are 36,000 thousand shares and 42,000 thousand shares for 31th December 2011 and 31th December 2012 respectively.

Thank You !

